The 5 Levels of Leadership Coaching System
EXECUTIVE SUMMARY

For years, studies have shown—and business leaders have confirmed—that an organization is only as good as its employees. We also know from studies and experience that an individual employee's effectiveness is directly related to how he or she relates to a direct supervisor. Well-led employees achieve superior results, while teams lead by ineffective leaders produce sub-par results.

Perhaps you are in a leadership position but are aware that you have room to grow. Maybe you're working toward a leadership role, and want to be as prepared as possible. Whether currently leading or preparing to lead, you recognize that you need to develop specific skills in order to be effective in leadership. And no matter what stage you are in, there is one thing that every leader can benefit from: A coach who knows the way, goes the way, and shows the way.

The 5 Levels of Leadership Coaching System

The 5 Levels of Leadership Coaching System is designed to help you grow in your leadership without making content dominate the conversation. The emphasis is on applying the principles and taking action. You will learn how to develop influence with people. The material is designed to provide a jumping-off point for experienced coaches to engage in situation specific conversations with clients.

Coaches have room to bring in their invaluable leadership experience, business acumen, people skills, and insight. Clients have room to ask situational questions and receive targeted guidance. Because the client and the coach decide which principles need to be studied—based on the client's desire or the coach's perception of the client's need—the program has a highly customized feel.

The Coaching Process

The 5 Levels of Leadership Coaching System starts by helping clients develop greater self-awareness, then takes them through each of the 5 Levels of Leadership in two cycles.

Sessions 1 & 2 help clients begin to understand their hard-wiring using their RightPath behavioral profile and Maxwell Leadership Assessment. In Sessions 3-7 they will acquire fundamentals at each level. In Sessions 8-12 they will acquire more advanced skills.

Each session is fully customizable; the coach and client will choose an area of focus prior to the next month's call. Over the course of a year, clients will develop a stronger sense of how to gain influence and develop skills in the context of the 5 Levels framework.

The 5 Levels of Leadership Coaching System is a world-class leadership development resource that helps clients at any age or stage in their career become better leaders.