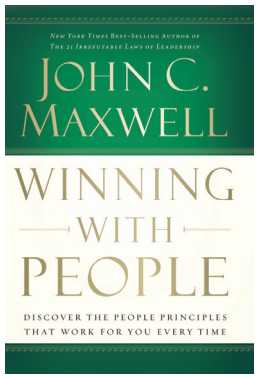
The JOHN MAXWELL Co.

5 STRATEGIES TO WIN WITH PEOPLE

Relationship Skills that Deliver Results



Packed with timeless principles from John Maxwell, this workshop provides participants with five strategies to immediately improve existing relationships and build new ones. Participants will learn the value relationships have to the bottom line and how to build and leverage trust. They'll take a deep dive into the mindsets and proven skills vital to succeeding with people.

Participants will get to know themselves and then develop healthy habits for connecting with others. They'll learn how to connect across diversity in the workplace – especially generational. They'll focus on practical tips for understanding and managing conflict while promoting synergy that delivers results. Some people are born with great relationship skills, but this full-day experience shows how everyone can learn and grow.

PREPARE YOURSELF TO CONNECT WITH OTHERS

- See how relational chemistry impacts bottom-line results
- Know why self-assessment is foundational to healthy relationships
- Connect more effectively across personality and generational differences
- Understand the value of emotional intelligence in relationships

BUILD MUTUAL TRUST

- Review barriers to and strategies for effective listening
- Discover three questions everyone asks about you
- Discuss how to invest in Relational Bank Accounts
- Learn Maxwell's Five Steps for Rebuilding Trust

The JOHN MAXWELL Co.

5 STRATEGIES TO WIN WITH PEOPLE

continued

MANAGE CONFLICT

- Recognize effective and appropriate personal responses
- Demonstrate the High-Road Response
- Realize the high cost of conflict in the workplace
- See how communication challenges contribute to conflict
- Learn John Maxwell's Road Map to Healthy Confrontation

CREATE SYNERGY

- Learn practical tips to encourage win-win situations
- See how to naturally connect with other people
- Develop an Action Plan to begin implementing Monday morning

Each participant will receive a hard cover copy of the book, *Winning with People* by John C. Maxwell, a copy of *25 Ways to Win with People*, and a Winning with People participant guide.